

**CIESC AUDIO VISUAL SUPPLIES AND SERVICES RFP
WORKSHEET**

Category	Proposed Category Discount
PRODUCTS:	
Flat Panel Displays/TVs	X 0.5%-25%
Video Input/Output Equipment	X 0.5%-25%
Classroom Conference Systems	X 0.5%-25%
Audio Systems	X 0.5%-25%
Aerial Projection Screens/Video Projectors	X 0.5%-25%
Control Systems	X 0.5%-25%
Wireless Presentation Tools	X 0.5%-25%
Lecture Capture Devices	X 0.5%-25%
Digital Signage Solutions	X 0.5%-25%
Interactive Whiteboards and Displays	X 0.5%-25%
Cables, Mounts, Racks, Other	X 0.5%-25%
SERVICES:	
Design/Consultation	no bid
Installation	no bid
System Integration	no bid
Maintenance & Support	no bid
Staffing/Labor Support	no bid